



HP INDIGO SECURE

DIGITAL SECURITY PRINTING
SOLUTIONS IN ONE PASS



A COUNTERFEIT CULTURE

Counterfeiting today is a multi-billion-dollar business. It's more than bogus passports and imitation handbags – it can affect anything and everything, from your headphones, to your morning medication, to your identity.

No consumer is safe, no brand is untouchable, and no organization is out of reach.

Today's counterfeits don't operate from backrooms and sell their wares on dark alleyways – they run huge-scale operations boasting advanced technology facilities, hot on the heels of the latest security innovations.

They sell falsified products on global eCommerce platforms and well-known social media streams. In fact, counterfeit and pirated goods now account for 3.3% of all global trade.¹

And, as e-commerce continues to grow exponentially, consumers are becoming easier targets for counterfeiters. Brand owners need to be able to fight the fakes, while proving authenticity and legitimacy of their products.

In the wake of COVID-19, this has become more urgent and acute than ever. As demand for essential products increased and more consumers turned to internet shopping, counterfeit pharmaceuticals and medical devices boomed. A recent study found that counterfeit pharmaceuticals traded worldwide has reached EUR 4.03 billion.²

With each successful security breach, counterfeiters are only getting better – and bolder. How can you get ahead of the threat, without continuously reinventing your security offering?

**A SOPHISTICATED
PROBLEM REQUIRES A
SOPHISTICATED SOLUTION**

In this eBook, you will learn about how HP Indigo Secure makes it possible to stay ahead of counterfeiters with a never-seen-before adaptive security shield that provides multi-layer digital armour on just one press - in just one pass.



¹ <https://www.oecd.org/newsroom/trade-in-fake-goods-is-now-33-of-world-trade-and-rising.htm>

² <http://www.oecd.org/gov/illegal-trade/coronavirus-covid-19-and-the-global-trade-in-fake-pharmaceuticals.htm>

FIGHTING THE FAKES

IT IS IMPORTANT TO REMEMBER THAT YOU ARE NOT FIGHTING THIS BATTLE ALONE. BRANDS AND ORGANIZATIONS ARE NOW STARTING TO ADDRESS SECURITY ISSUES IN PUBLIC.

Global e-commerce giants such as Amazon have made public commitments to bringing counterfeit down to zero, with the establishment of Counterfeit Crimes Units. In 2018, Alibaba Anti-Counterfeiting Alliance shut down 524 manufacturing and distribution locations, seizing \$536.2 million in fake goods.³

THIS EMERGING TREND IS DRIVING CHANGE IN THE SECURITY PRINTING AND BRAND PROTECTION INDUSTRY.

Even so, the estimated impact of brand counterfeiting is expected to reach \$4.2 trillion USD, globally, in the next few years.⁴ The stakes are high and with so much on the line – customer safety, corporate financial losses, intellectual property violations, brand reputations, the global economy – your customers need assurances that your security solution will work.

³ <https://www.worldtrademarkreview.com/anti-counterfeiting/alibaba-anti-counterfeiting-alliance-seized-5362-million-fake-goods-last>

⁴ The Future of Anti-Counterfeiting, Brand Protection and Security Packaging to 2024

REMEMBER:

You don't necessarily need a solution that can continuously outrun every attacker – the industry is working hard and collaboratively to win this war.

As a print solution provider, you can play an important role in helping fight counterfeiting by offering your customers the latest security solutions available in the market, designed to ensure they avoid becoming the likely target of such attacks.

HP Indigo Secure makes it possible to stay ahead of counterfeiters with a never-seen-before adaptive security shield that provides multi-layer digital armour in just one technology - in just one pass.

DIFFERENT FEATURES FOR DIFFERENT PURPOSES

The print security market is split into two segments that are differentiated by target customers and characteristics, needs and challenges: security printing and brand protection. The global market for security printing and brand protection is currently forecast to grow from \$29.5 billion in 2019 to \$36 billion by 2024.⁵

SECURITY PRINTING

Security printing targets governments, authorities, finance and other institutions that deal with documents such as currency, identification, tax stamps and secure documents.

With the rise of the digital landscape and the wider use of e-payments, this segment is having to adjust to new market realities. This has been compounded by COVID-19, which continues to create economic uncertainty and force the sector to focus on managing risk.⁶

BRAND PROTECTION

Brand protection targets brands that are increasingly forced to confront counterfeiting issues, particularly in the nutraceuticals and wellness, cosmetics and personal care, spirits, agrochemical, industrial and automotive, and food and beverage industries.

For this segment, increasing diversion problems, multiple SKUs, concerns around health and safety and E2E workflow integration remain the key challenges.



TAILOR-MADE SOLUTIONS

HP Indigo Secure is a set of solutions (Hardware, Software, ElectroInks and Substrates) for brand protection and security printing, based on HP Indigo LEP technology and empowered by industry-leading partners.

These solutions apply multiple layers of overt, covert and semi-covert security elements, to any document, label or package in one pass with the power of variable data and serialization.

⁵ The Future of Security Printing to 2024, Smithers Pira

⁶ <https://www.smithers.com/en-gb/resources/2020/april/smithers-forecasts-global-security-printing-market>

COMBINING SECURITY LEVELS

As counterfeiters become more sophisticated and respond more rapidly to the latest security printing technology available, your security solution needs to offer a higher level of sophistication and complexity.

Whether you are a security print provider or a brand protection converter, HP Indigo Secure can support your security strategy through tailor-made security solutions.

HOW CAN YOU RESPOND TO THIS WITH HP INDIGO?

Using multiple serialization tools – a combination of overt, semi-covert, covert and forensic measures – provides additional preventative layers that make it easier to catch out counterfeiters.

LEVEL 1

OVERT

Visible security features that allow individuals to inspect packaging without specialized tools, such as holograms and colour-shift ink

LEVEL 2

SEMI-COVERT

A visible security feature that needs an additional device to authenticate it, such as a QR code or microtext

LEVEL 3

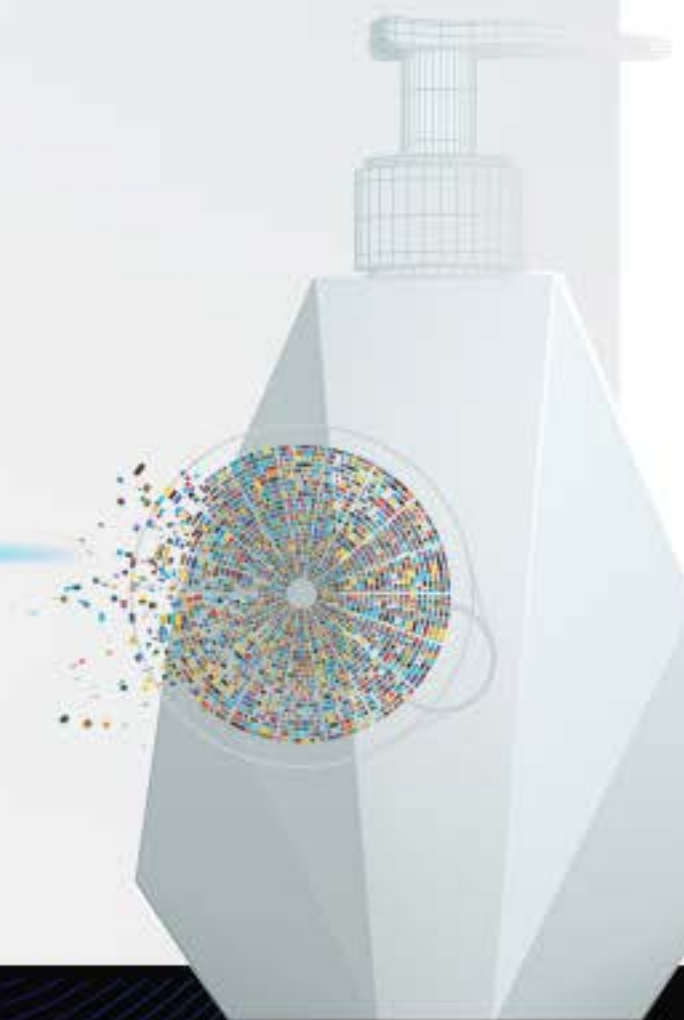
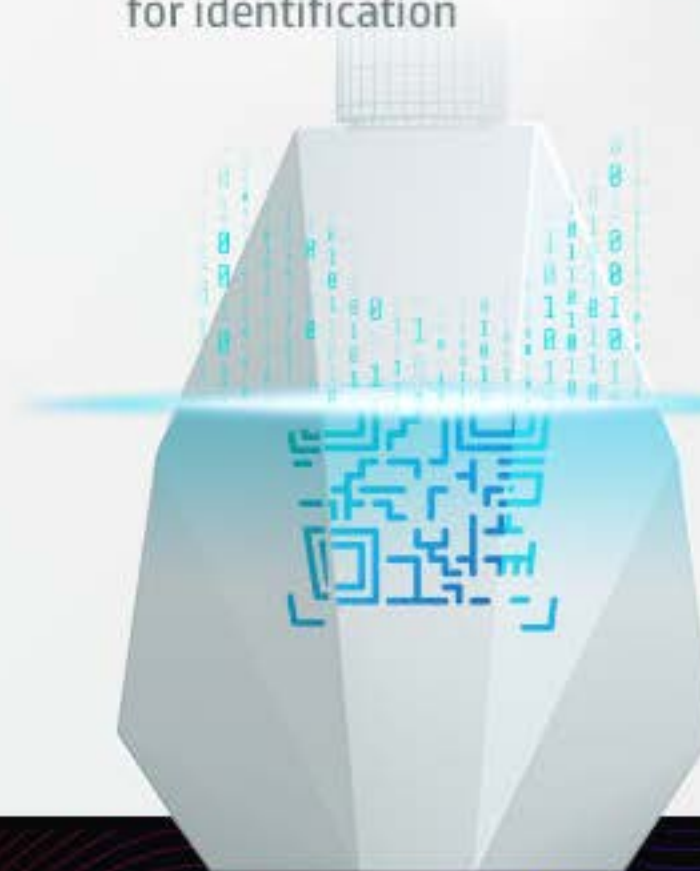
COVERT

High-security features embedded into labels, product packaging and documents that are invisible to the human eye, such as taggants and invisible inks that require purpose-built authenticators or inspectors for identification

LEVEL 4

FORENSIC

The highest level of protection, security features that are detectable only in a laboratory, with their exact nature held secret for security reasons. These are authenticated by an authenticated inspector.



Unlike conventional security solutions, HP Indigo Secure allows you to apply multiple layers of security elements in different security levels to any document, label or package in one pass, with the power of variable data and serialization.

COMBINING SECURITY FEATURES:

INNOVATIVE PLUG & PLAY COMPONENTS

Our longstanding alliances with trusted and credentialed global leaders will give you and your customers the ability to mix and match a wide range of advanced innovative plug & play elements that are easy to print and hard to copy:



HP MICROTTEXT

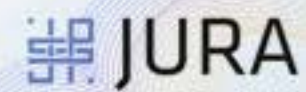
A unique font designed for HP Indigo presses that allows the printing of text and numbers which appear as a thin line to the naked eye.

MICRO 2D BARCODES

Four times smaller than standard barcodes – micro 2D barcodes are almost unnoticeable and can encode data for verification and traceability

GUILLOCHE

High-resolution complex patterns made of thin, colourful curved lines that interlace to create a unique design that is virtually impossible to recreate.



Jura, a global market leader in high-security design and security personalization features, provides a comprehensive and sophisticated digital security printing pack. Jura's origination tools enable hidden serialization and personalized data to be seamlessly integrated into every part of the original design. This enables the chaining of related data, meaning that each element is unchangeable and becomes one complete smartphone enabled verification and authentication solution. Jura's security printing pack covers all three levels of inspection and authentication – overt, covert and forensic printed in one pass.



Agfa offer a unique variable design security solution for brand protection and general security printing. Agfa Secure Studio for HP Indigo customers allow to create unique graphic designs with endless variations for both label and packaging printing as well as for general security documents. These designs not only provide complex protection against counterfeiting, but also blend seamlessly with the original design without compromising the look and feel of the original document or product.



Offering a rich set of security solutions based on proprietary VDP engine, VariPrint and various software modules, HAIYAA simplifies the creation of sophisticated anti-counterfeit applications, such as full colour barcodes and lenticular imaging lenses.

HP Indigo Secure allows you to mix-and-match these plugins in one pass, with one print.

COMBINING SECURITY FEATURES:

CUTTING-EDGE SECURITY INKS

Our security inks, when combined with the power of HP Indigo's digital capabilities, add an effective security measure that can protect the entire product supply chain and verify product authenticity.



GOSURE TAGGANT INK

Developed in collaboration between HP Indigo and Bsecure, the GoSure solution is a highly secure, covert tagged ink formulated exclusively for HP. Users can authenticate a product using the GoSure handheld reader which provides audio and visual verification.



VerifyMe®

VERIFYPE RAINBOWSECURE™ IR INK

RainbowSecure™ uses IR converting pigments made of rare earth pigments that appear naked to the human eye. This invisible mark is activated using an authentication device which is specifically tuned to the unique frequency of each batch of ink.



COMBINING SECURITY FEATURES:

ADVANCED TRACK & TRACE SOLUTIONS

Advanced track and trace features – such as digital watermarks and protected bar codes – are difficult to duplicate, destroy and block. When combined with additional security features, protected track & trace ensures products cannot be intercepted, bypassed or sabotaged by malicious parties, anywhere, at any point in the supply chain.

scantrust:

UNIQUE TRACKING DATA

With ScanTrust customers are able to create unique serialization for products, allowing any anomalies or issues to be traced back to individual products. Each scan of the product's code builds more data, creating a useful profile of the product and its journey, allowing for customized tasks and detailed tracking.



GPAS WITH MICROFOCUS

GPAS allows customers to verify whether a product is real, counterfeit or a recall using their smartphone to scan a product's QR code. This secure and scalable tool also provides business intelligence reporting alerts that can unlock hidden patterns, providing a real-time product and brand monitoring solution.



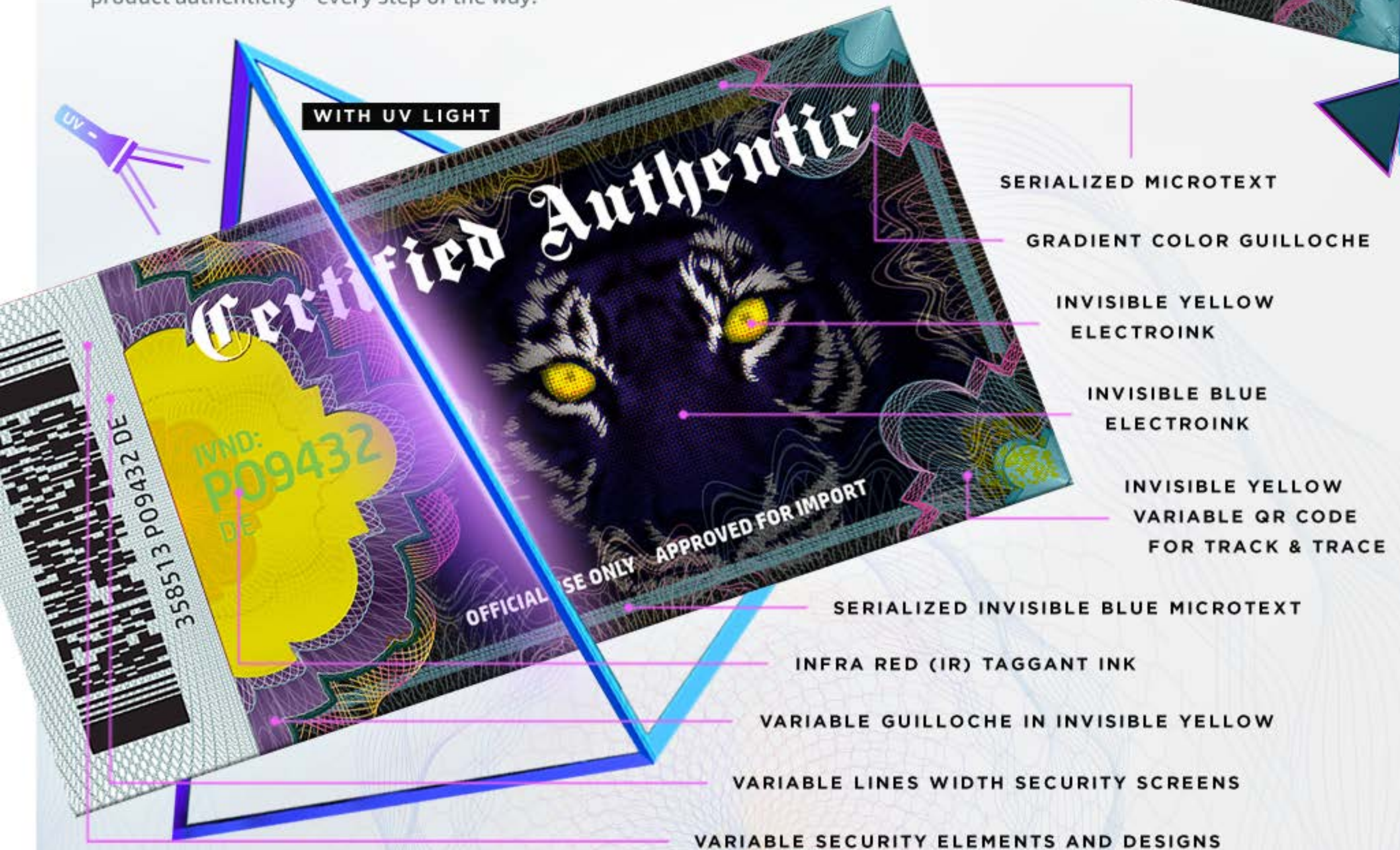
EVERYTHNG

EVERYTHNG is investing in advanced brand protection technologies due to the rapid rise of global counterfeiting and illicit trade. The EVERYTHNG solution combines multiple technologies into a seamless solution, including digital variable watermarks, QR codes, copy-proof marks, and relational authentication.



LOCKED IN LAYERS

With HP Indigo, you can create a multi-layer, multi-purpose security solution - on one press, in one pass. Our technology enables you to cut out multiple production lines, duplicated waste and unnecessary labour hours to create an adaptive shield using one asset, in one production step, all from one provider. With the power of HP Indigo's digital capabilities, you can combine variable data, serialisation and multi-layer security features to create a digital armour that protects product authenticity - every step of the way.



NEXT STEPS FOR A SECURE FUTURE

Security Printers and brand protection converters play an integral role in keeping customers safe. By 2022, the global market for brand protection investments in print technologies is predicted to grow by USD \$3.6 billion. But this is a fast-moving environment and, in the race to reinvent security offerings, many businesses are constrained by insufficient security and brand protection solutions. This is where HP Indigo can help.

HP INDIGO SECURE ACTS AS YOUR SINGLE TRUSTED TECHNOLOGY PROVIDER FOR BRAND PROTECTION AND SECURITY PRINTING.

With our security solutions, you can create a digital armour which is unlike anything counterfeiters have ever experienced. Combining multiple security levels and security features including plug & play, security inks and track and trace, you can create an adaptive security shield that outmanoeuvre their every move.

As the world's leading digital printing company, we can provide the technologies, techniques and elements which, when combined, create a virtually limitless combination of security solutions. And, you'll have the full force of a global alliance of industry leaders behind you – every step of the way.

LEARN MORE

To find out more about how we can help you visit: hp.com/security



REAL POSSIBILITIES
REAL GROWTH

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